

PRE-TRIAL CONFERENCE
JUDGE DURRET

STRONG POINTS:

- (a) KNOW RULES OF EVIDENCE
- (b) ORGANIZED
- (c) PROVIDED COURT WITH A COPY OF EXHIBIT SUPPORTING POSITION.
- (d) USED "KEY" WORDS FROM THE RULES OF EVIDENCE.
- (e) RELAXED AND ABLE TO RESPOND DIRECTLY TO COURT'S QUESTIONS.

WEAK POINTS:

- (1) FAIL TO CITE CASES
- (2) DID NOT PRESENT SUPPORTING CASES TO JUDGE FOR REVIEW.
- (3) FAILING TO KNOW APPLICABLE FACTS.
- (4) FAILING TO PROVIDE COPY OF MOTION TO THE COURT AT THE OUTSET OF HEARING.
- (5) ASSUMED COURT KNEW FACTS. RULES, APPLICABLE LAW.
- (6) FAILED TO PROOFREAD CERTIFICATE OF SERVICE ON MOTION!
- (7) ANTICIPATE THAT THE COURT MAY RULE AGAINST YOU. OFFER ALTERNATIVE ARGUMENT.

PRE-TRIAL CONFERENCE
JUDGE THREEET

STRONG POINTS:

- (a) CITING KEY CASES TO SUPPORT ARGUMENTS.
- (b) GOOD JOB OF PARAPHRASING A RULE OF EVIDENCE.

WEAK POINTS:

1. FAILED TO ATTACH EXHIBITS.
2. FAILED TO KNOW FACTS.
3. DID NOT KNOW THE RULES OF EVIDENCE.
4. TALKING TO FAST!
5. DON'T ARGUE WHAT IS NOT IN ISSUE!